

When editing the Profit and Loss

You have the option to place you mouse on any line item in the P&L and left double click on the item or right click on the item.

The first screen below is the left double click editing options.

The second screen below is the right click options.



Choosing Expense Data Entry method

You may edit this title: Warranty Expense (pl)
You have selected > Method not selected

Calculate this expense:

- When the Annual amount is known
- As a Percent of sales or collections
- As a Fixed monthly amount
- Increasing/decreasing the prior years expense by a percent
- As a Percent of another expense
- Drilling down the expense into as many elements as you wish
- Relating this expense to a specific product
- Using units and a cost per unit
- As a weekly expense (52 week year, 13 week quarter)
- Using Linear regression (2 to 3 history is needed)
- Using head count

Other options

- Expense (Driver Calculator)
- Edit notes and/or assumptions
- Remove this expense data
- Add this expense to another entity.
- Allocate this expense to a product/customer etc.

Move the expense account

- Move this account
- To this account

As you wish

Jan	0	Jul	0
Feb	0	Aug	0
Mar	0	Sep	0
Apr	0	Oct	0
May	0	Nov	0
Jun	0	Dec	0
Total		0	

To have a greater degree of accuracy in developing your break even sales you should enter the percentage of the variable expense that is fixed. Even though an expense is variable in nature (increases or decrease in relation to sales) it will still have a fixed element.

Edit the fixed portion of the expense indicated.
0

Use as you wish

Edit basic payment assumption for this expense

Tutorial 1 Tutorial 2

Back

Profit And Loss

Profit And Loss Cash Flow Balance Sheet Product Analysis Credit Line Usage Calculate **Calculation Needed**

Acco.	Account (dblclick to edit)	Total	Start Up	Jan	Feb	Mar	Apr	May	Jun	Jul	Aug	Sep	Oct	Nov	Dec	
0900	Gross sales	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0
0950	Discounts	0	0	0	0	0	0	0	0	0	0	0	0	0	0	0.0
1000	Sales	4,300,000	0	168,440	260,980	353,950	294,390	311,030	289,870	306,510	399,180	415,820	432,460	487,200	580,170	100.0
4601	Cost of goods sold															0.0
1502	Cost of Goods Sold:C	1,483,500	0	58,112	90,038	122,113	101,565	107,305	100,005	105,746	137,717	143,458	149,199	168,084	200,159	34.5
1510	Cost of Goods Sold:I	217,580	0	8,523	13,206	17,910	14,896	15,738	14,667	15,509	20,199	21,040	21,882	24,652	29,357	5.1
1508	Cost of Goods Sold:C	192,210	0	7,529	11,666	15,822	13,159	13,903	12,957	13,701	17,843	18,587	19,331	21,778	25,934	4.5
1504	Cost of Goods Sold:C	94,600	0	3,706	5,742	7,787	6,477	6,843	6,377	6,743	8,782	9,148	9,514	10,718	12,764	2.2
1506	Cost of Goods Sold:C	32,680	0	1,280	1,983	2,690	2,237	2,364	2,203	2,329	3,034	3,160	3,287	3,703	4,409	0.8
2040	Cost of sales	2,020,570	0	79,150	122,635	166,321	138,334	146,153	136,210	144,029	187,575	195,394	203,213	228,935	272,622	47.0
2041	Gross profit	2,279,430	0	89,290	138,345	187,629	156,056	164,877	153,660	162,481	211,605	220,426	229,247	258,265	307,548	53.0
4609	Total department 3															0.0
3495	Payroll Expense:Sala	571,900	0	22,403						40,766	53,091	55,304	57,517	64,798	77,163	13.3
3492	Payroll Expense:Sala	459,670	0	18,006						32,766	42,672	44,451	46,230	52,082	62,020	10.7
3493	Payroll Expense:Sala	242,520	0	9,500						17,287	22,514	23,452	24,391	27,478	32,722	5.6
3498	Payroll Expense:Payr	213,280	0	8,355						15,203	19,799	20,625	21,450	24,165	28,776	5.0
3496	Payroll Expense:Bene	170,280	0	6,670						12,138	15,808	16,466	17,125	19,293	22,975	4.0
3494	Payroll Expense:Sala	96,320	0	3,773						6,866	8,942	9,314	9,687	10,913	12,996	2.2
3497	Payroll Expense:Bene	87,720	0	3,436						6,253	8,143	8,483	8,822	9,939	11,835	2.0
3491	Payroll Expense:Sala	60,000	0	5,000						5,000	5,000	5,000	5,000	5,000	5,000	1.4
3544	Total department 3	1,901,690	0	77,143						136,278	175,969	183,096	190,223	213,668	253,487	44.2
4610	Total department 4															0.0
3274	Warranty Expense:pl	310,460	0	12,161						22,130	28,821	30,022	31,224	35,176	41,888	7.2
3166	Professional Fees:Le	238,220	0	9,332						16,981	22,115	23,036	23,958	26,991	32,141	5.5
3200	Rent	215,000	0	8,422						15,326	19,959	20,791	21,623	24,360	29,009	5.0
3345	Depreciation	151,687	0	12,641						12,641	12,641	12,641	12,641	12,641	12,641	3.5
3180	Professional Fees:PR	119,970	0	4,699						8,552	11,137	11,601	12,066	13,593	16,187	2.8
3220	Shipping and Handlin	110,940	0	4,346						7,908	10,299	10,728	11,157	12,570	14,968	2.6
3125	Interest credit line	100,000	0	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	8,333	2.3
3107	IT Expenses	99,330	0	3,891	6,029	8,176	6,800	7,185	6,696	7,080	9,221	9,605	9,990	11,254	13,402	2.3
3040	Bad Debts	94,600	0	3,706	5,742	7,787	6,477	6,843	6,377	6,743	8,782	9,148	9,514	10,718	12,764	2.2
3142	Marketing:Trade Show	57,620	0	2,257	3,497	4,743	3,945	4,168	3,884	4,107	5,349	5,572	5,795	6,528	7,774	1.3
3250	Travel & Ent:Airfare	40,420	0	1,583	2,453	3,327	2,767	2,924	2,725	2,881	3,752	3,909	4,065	4,580	5,454	0.9
3244	Telephone	35,260	0	1,381	2,140	2,902	2,414	2,550	2,377	2,513	3,273	3,410	3,546	3,995	4,757	0.8
3264	Travel & Ent:Hotel	31,390	0	1,230	1,905	2,584	2,149	2,271	2,116	2,238	2,914	3,035	3,157	3,557	4,235	0.7
3246	Telephone:Cell Phone	28,380	0	1,112	1,722	2,336	1,943	2,053	1,913	2,023	2,635	2,744	2,854	3,216	3,829	0.7
3242	Taxes:Sales Tax	20,640	0	809	1,253	1,699	1,413	1,493	1,391	1,471	1,916	1,996	2,076	2,339	2,785	0.5
3120	Marketing	17,200	0	674	1,044	1,416	1,178	1,244	1,159	1,226	1,597	1,663	1,730	1,949	2,321	0.4
3164	Professional Fees:Ac	17,200	0	674	1,044	1,416	1,178	1,244	1,159	1,226	1,597	1,663	1,730	1,949	2,321	0.4

Menu [?] [X]

Select

Drill down expense

Allocate this expense to a product/customer etc.

Expense (Driver Calculator)

Edit notes

Remove data

Allocate this expense to a another entity

Transfer this account To this account

Done

Select a sales method Select a cost method

< Sales/Income > < Cost Of Sales > Expenses Exit/print < Other Profit And Loss Items >

"What it" and global editing Planning center Display only accounts being used < Cash Flow And Other Items > < Driver Calculator >

